



Photo credits: <https://kantamanto.odoo.com/>

## **Western Africa Sub-Regional Workshop: Waste Management and the Circular Economy**

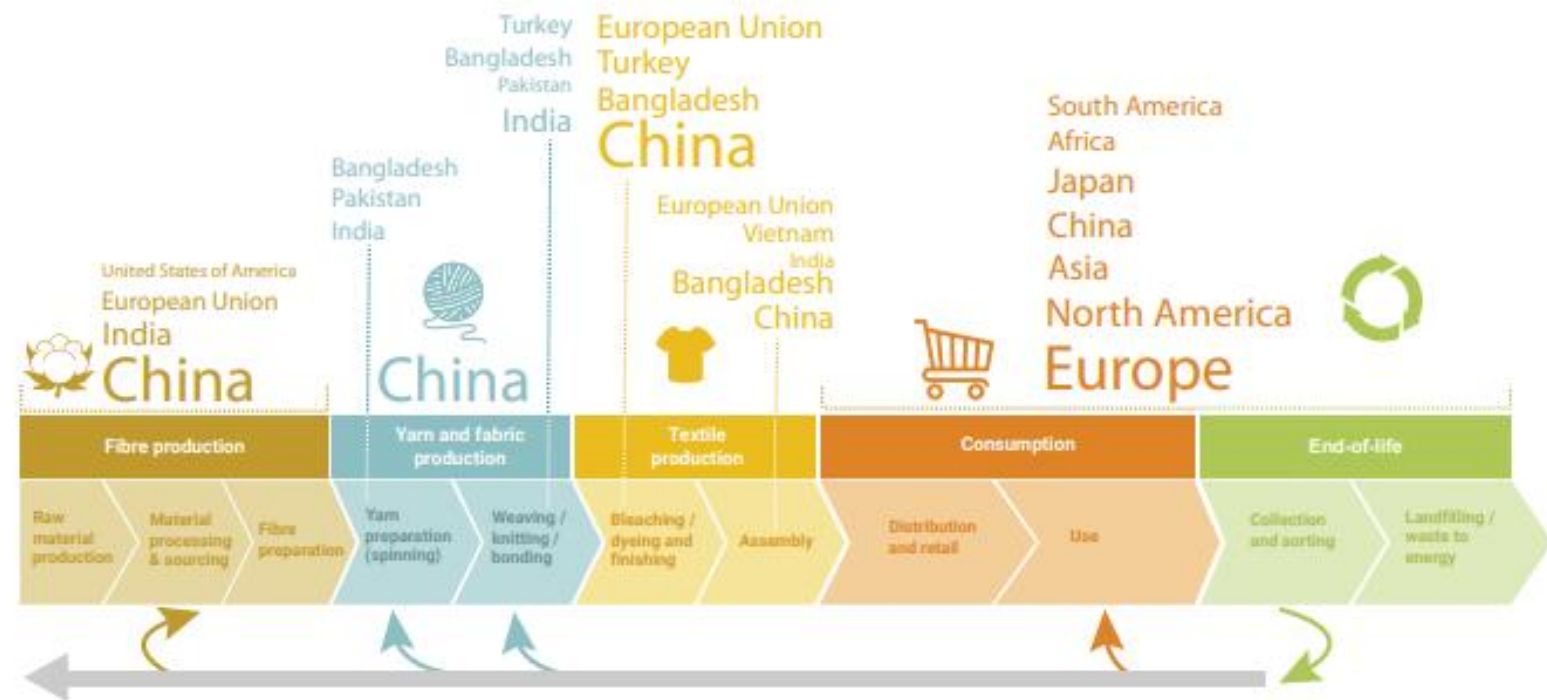
### **Toward a circular and sustainable textile sector: The trade of used textiles in Ghana**

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27 August 2025

# Textiles Sector: A Global Value Chain

- **Textile industry** projected to reach **US\$3.3 trillion in 2030**.
- Labor-intensive sector and significant **employment opportunities**, over **60% of workers are women**.
- Large number of **SMEs**, drives **industrialization, trade, development** and **social value**



Source: UNEP (2020). Sustainability and Circularity in the Textile Value Chain - Global Stocktaking

1. Textile Market: Global Industry Analysis and Forecast (2024-2030) [online here](#)
2. WEF (2020): [The textile sector can help countries recover from COVID-19 | World Economic Forum \(weforum.org\)](#)

# Environmental and Social Impacts of the Textile Sector

2-8% 

share of the world's  
greenhouse gas emissions

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86 million 

Olympic-sized swimming  
pools of natural water  
used annually

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9% 

microplastic pollution in  
our oceans comes from the  
sector

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Textile workers are at risk of **exploitation,**  
**underpayment, forced labour, health risks**  
**and abuse**

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**Women particularly vulnerable:** Represent  
around **68%** of the garment workforce,  
**45%** of the overall textile sector workforce

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# UNEP Textiles Initiative:

## A System Change in the Textile Value Chain



### Shifting Consumption Patterns

Optimizing design, business models and consumer behaviour



### Improved Practices

Optimizing practices and behaviour in existing sites, companies and processes



### Infrastructure Investment

Investing in shared physical technology and systems

# Global Textiles Policy Dialogue:

## Building policy coherence across the value chain

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- [Alongside UNEA-6](#), governments' representatives of **Ghana**, Netherlands, Türkiye, Tunisia, France and Sweden recognized the urgency of scaling up policy efforts;
- Governments called UNEP to facilitate a **Global Textiles Policy Dialogue to empower governments** to foster circularity across the value chain;
- **Government-led** and **inclusive** to address **circularity in textiles**, including: 1) Shifting consumption patterns, 2) Normalizing circular business models, 3) Addressing production pollution, 4) Discussing on trade of used textiles.

### Next steps

- **Knowledge hub**, which collects existing textile policies and best practices;
- **Podcast series** with high-level government representatives on their national policies and needs for international cooperation.
- **Technical/senior officials consultations**, workshop in Nairobi, Kenya to co-create the Terms of Reference of the Global Policy Dialogue on Textiles.
- **First Ministerial convening**, end 2025: Discuss political commitments aligned with priorities





# Circularity and Used Textiles Trade Project



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## OVERVIEW

- **Multistakeholder engagement**  
Governments, policymakers, industry partners, civil society, intergovernmental and trade organizations, development agencies, etc.
- **Ghana, Kenya, Tunisia and Pakistan**  
countries with highest trade flows, mix of value chain structures - i.e. destination countries + transit hubs, etc.

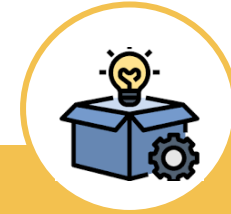
- **Timeline**

October 2023  April 2026



## OBJECTIVES

- Map **used textiles value chains** and **policy and finance landscape** of participating countries
- **Facilitate multistakeholder knowledge exchange and dialogue** among exporting and importing countries to examine and identify potential solutions to enhance sustainability and circularity in the trade of used textiles.



## OUTPUTS

- **Framework of a global criteria** to differentiate between used-textiles and textile waste.
- Policy framework with enablers - Trade/fiscal policy, financing, investment, others, to assist countries in improving circularity and sustainability in the trade of used textiles .



# Ghana among Largest Importers of SHC

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**147,049 Tons of HS 6309** (worn clothing and other worn articles)

UN Comtrade 2023

All Countries Reporting Ghana as Trade Partner for Export and Re-Export

**USD 171,325,612 | GHS 1.8 Billion** (2023 Average Rate)

UN Comtrade 2023

All Countries Reporting Ghana as Trade Partner for Export and Re-Export



# SHC Industry ~ USD 0.5 Billion in Ghana

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- Approximately **2.6 Million - 55 kg Bales** sold for a median price of **GHS 2800 (USD 180.65)**  
UN Comtrade 2023 and Project Surveys Conducted in November of 2024  
\***Two Bale Price Centroids** Observed: GHS 2573 (USD 171) and GHS 6592 (USD 439)
- Sales and Remanufacturing Processes in Second-hand Market, Boutiques, Online, and Secondary Markets throughout the Country and the West African Sub-Region
  - Ghana Exported **USD 977,000 | GHS 11.7 Million** in 2023
  - Leading recipients: Côte d'Ivoire, Burkina Faso, Mali, Niger, Senegal, Benin, South Africa & Kenya (*UN Comtrade, 2023*)



# Benefits of the Trade of Used Textiles

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Between **77% and 91%** of second-hand clothes is sold

In 2022, the sector generated **US\$29.5 million** in government revenue through import taxes  
(*GUCCA, 2024*)

**Affordable Clothing**

**Job Creation and Business Opportunities**

# The Inputs | “Selection” Process

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Once retailers purchase and open a bale, they begin **the selection process**, identifying **which items have value** to be sold within the local consumer market.

1st Selection	2nd Selection	3rd Selection	4th Selection
<i>like new, on trend, relevant size, durable seams, no stains/tears</i>	<i>clear signs of wear but not damaged beyond repair, relevant size and relevant style</i>	<i>heavy wear, requires investment to make (re)sellable unsuitable for tropical climate</i>	<i>Known locally as “A3ei” or “the under”. Clothing that is not sellable and may be unwearable, includes non-clothing or mis- sorted items</i>

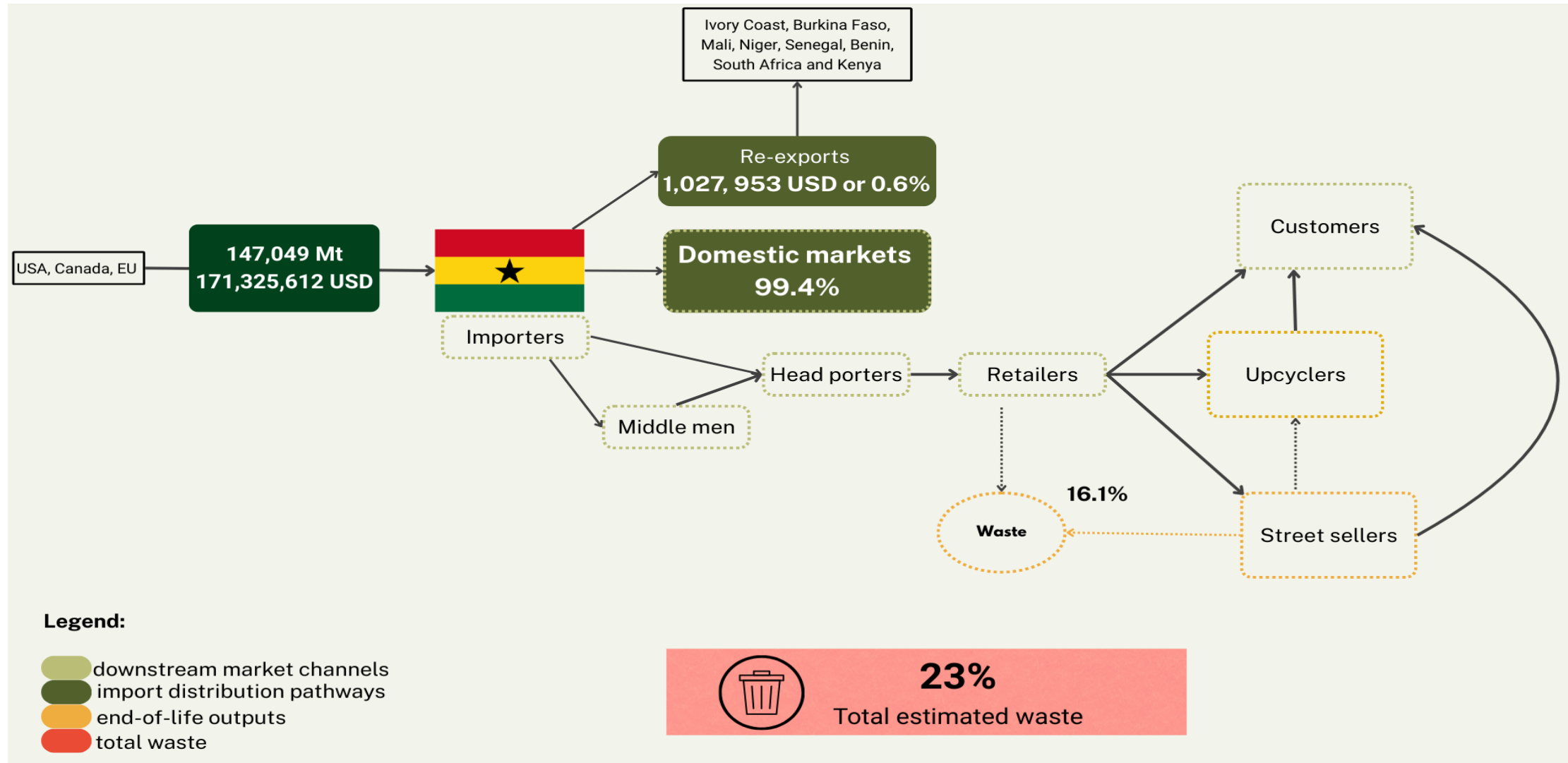
**96%** of respondents find on average **5 garments per bale** are new/unworn that are slashed either **sometimes** or **all the time**

# Used Textiles Value Chain

## Stocktake from the Kantamanto Market



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# Challenges | **Sold & Waste**

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**9.24% - 22.96%** of the average bale is **unsold, waste**.

Additional **22%** of the average bale is **sold as follows**:

For direct reuse (21.9%)

To upcyclers (24.5%)

To street sellers (52.2%)

Discarded (1.2%)

for **such low value** that  
in **some cases**, it could be considered waste.

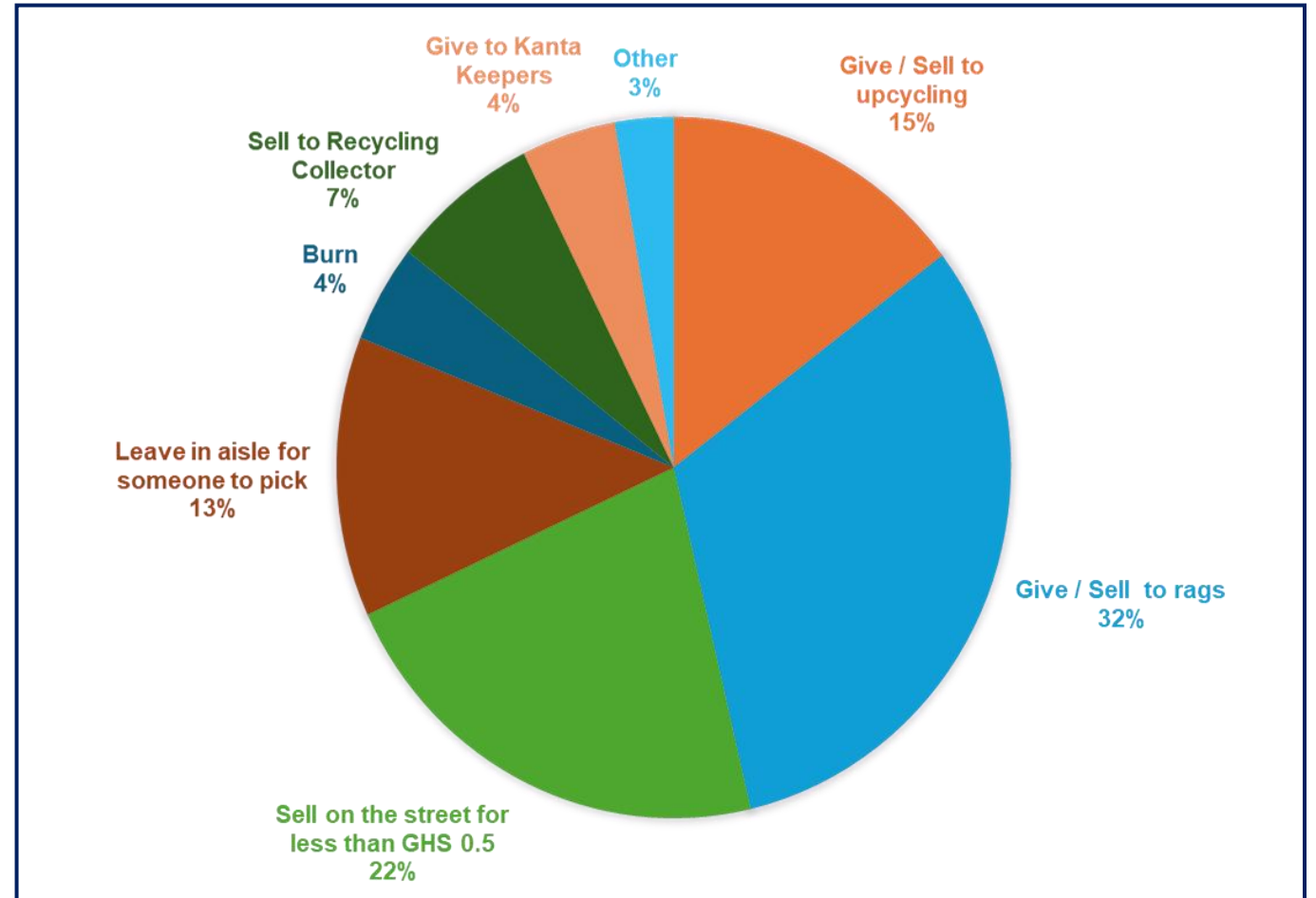
**~ 31- 45% is low value to no value** for the resale economy.

Median 4th Selection Price = GHS 3 | USD 0.19

# Challenges | Practices of handling waste

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**83.72%** of retailers report holding onto an item for **two weeks or less** before considering it waste.





# Challenges | **Working conditions**

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*Images: The Or Foundation, Kantamanto Market, January 2nd 2025*



# The way forward: Opportunities and enablers



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## Sustained and inclusive economic growth

- Improved transparency through:
  - Mandating comprehensive bale labels
  - Digital orders for visibility items purchased
  - Feedback management system between importers and retailers
- HS code evolution to support customs inspection: distinct/lower customs fees for intermediary input material vs ready to reuse.
- EPR systems coupled with financing mechanisms to soundly manage unsold and textile waste in Ghana.
- Fiscal incentives, e.g. tax reliefs, supportive of upcycling and remanufacturing initiatives and approaches.
- Trade agreements facilitate export of remanufactured goods to support a steady supply of circular textile products.
- Mechanisms and infrastructure for systemic environmentally sound and economically viable management of unsold and textile waste.



## Enhancing environmental, social, and community welfare

- Enforcement of national labor and environmental standards along the value chain and trade of used textiles.
- Customs fees reinvestment to enhance workplace safety and security, waste and pollution management systems, etc.
- Access to affordable financing schemes and mechanisms to market stakeholders.
- Insurance schemes to protect retailers and businesses from unforeseen shocks and value chain disruptions.



**THANK YOU**

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