



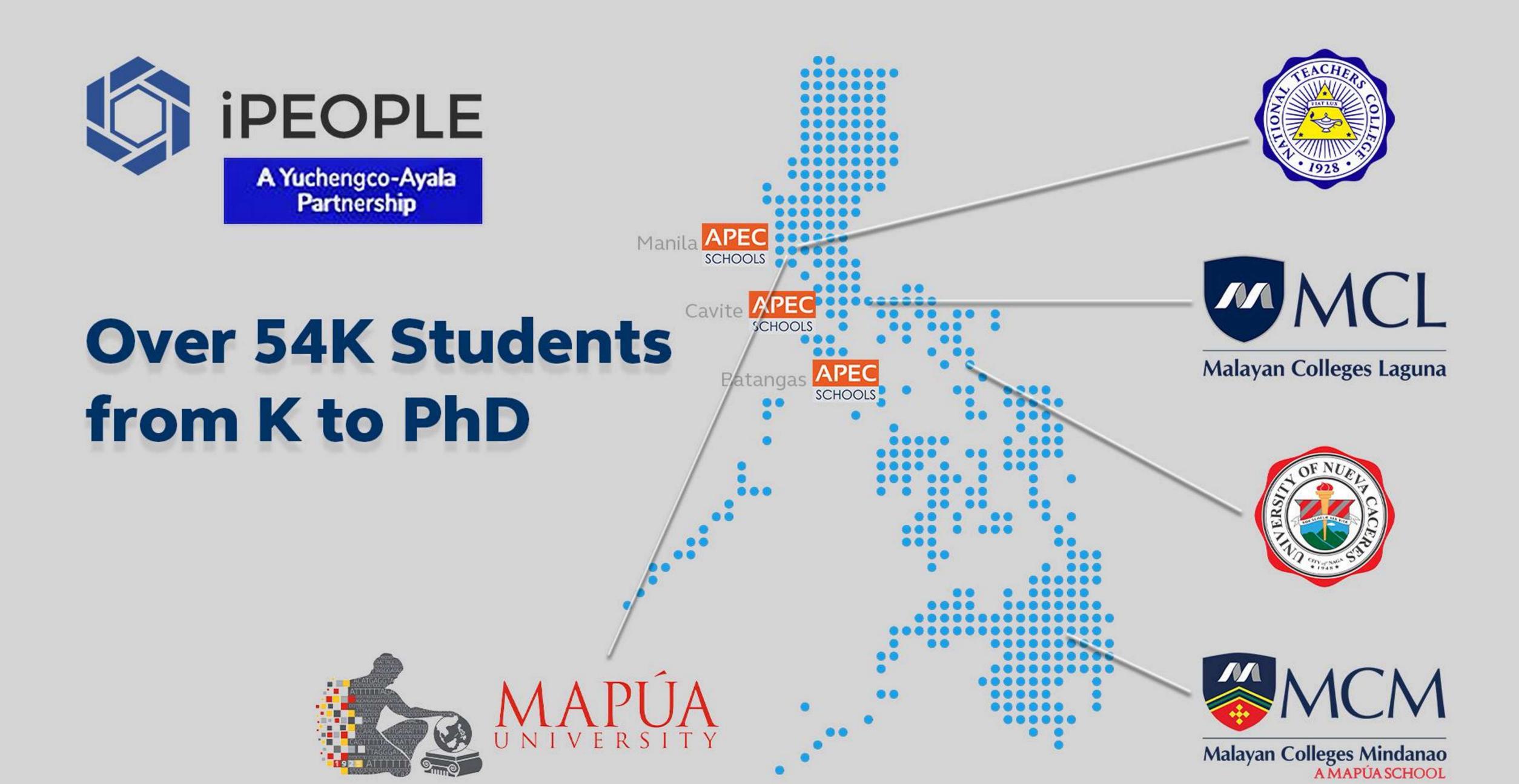


### 1928

First private school to offer Teacher Education

### 15,588

Kindergarten to Graduate School Learners as of 2021







### Our Mission

We exist to transform lives and society by innovating Philippine education and research.

### **Our Vision**

We will be the biggest and best performing Philippine education system by 2030.





Being the biggest means having the most learners;

Being the best performing means producing graduates with the best outcomes in employability, entrepreneurship and applied research.

### INCOME

### DEFINITION

RANGE OF MONTHLY FAMILY INCOMES (FOR A FAMILY SIZE OF 5 MEMBERS)

#### SIZE OF INCOME GROUP (I.E. NUMBER OF HOUSEHOLDS)

NUMBER OF HOUSEHOLDS

NUMBER OF PERSONS

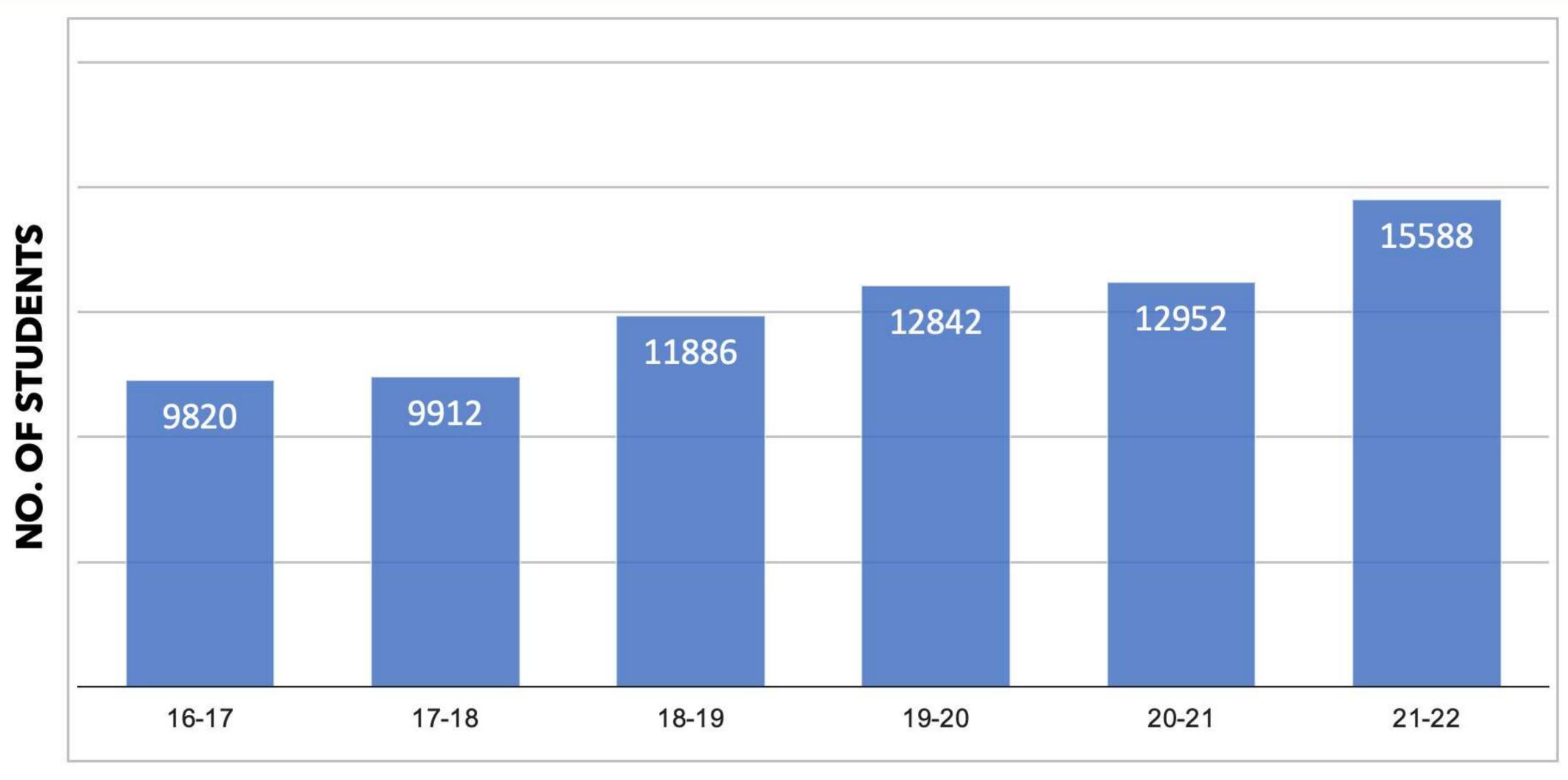
POOR	LESS THAN OFFICIAL POVERTY THRESHOLD	LESS THAN ₱11,690 PER MONTH	2.9 MILLION	17.7 MILLION
LOW INCOME (BUT NOT POOR)	BETWEEN THE POVERTY LINE AND TWICE THE POVERTY LINE	BETWEEN P11,690 - P23,381 PER MONTH	8.4 MILLION	40.7 MILLION
LOWER MIDDLE INCOME	BETWEEN TWO AND FOUR TIMES THE POVERTY LINE	BETWEEN P23,381 - P46,761 PER MONTH	7.6 MILLION	31.0 MILLION
MIDDLE MIDDLE CLASS	BETWEEN FOUR AND SEVEN TIME THE POVERTY LINE	BETWEEN P46,761 - P81,832 PER MONTH	3.1 MILLION	11.2 MILLION
UPPER MIDDLE INCOME	BETWEEN 7 AND 12 TIMES THE POVERTY LINE	BETWEEN ₱81,832 - ₱140,284 PER MONTH	1.2 MILLION	3.8 MILLION
UPPER INCOME (BUT NOT RICH)	BETWEEN 12 AND 20 TIMES THE POVERTY LINE	BETWEEN P140,284 - P233,806 PER MONTH	358 THOUSAND	1.0 MILLION
RICH	ATLEAST EQUAL TO 20 TIMES THE POVERTY LINE	ATLEAST ₱233,807	143 THOUSAND	360 THOUSAND







### NTC TOTAL ENROLLMENT





### DIFFERENT CHALLENGES FOR DIFFERENT STUDENTS



### CATEGORY 1: WITHOUT CONNECTIVITY

Students who do not have internet access, mobile devices, and other related resources at home



### CATEGORY 2: WITH LIMITED CONNECTIVITY

Students who have irregular internet access but have at least a mobile device with messaging capability at home



### CATEGORY 3: WITH CONNECTIVITY

Students who have stable internet access, mobile devices, and other related resources at home

### ASIDE FROM CONNECTIVITY...

"I need to secure food for my family members."
"I need to find a job to support my family then my studies."

"I need a flexible learning environment because of work."

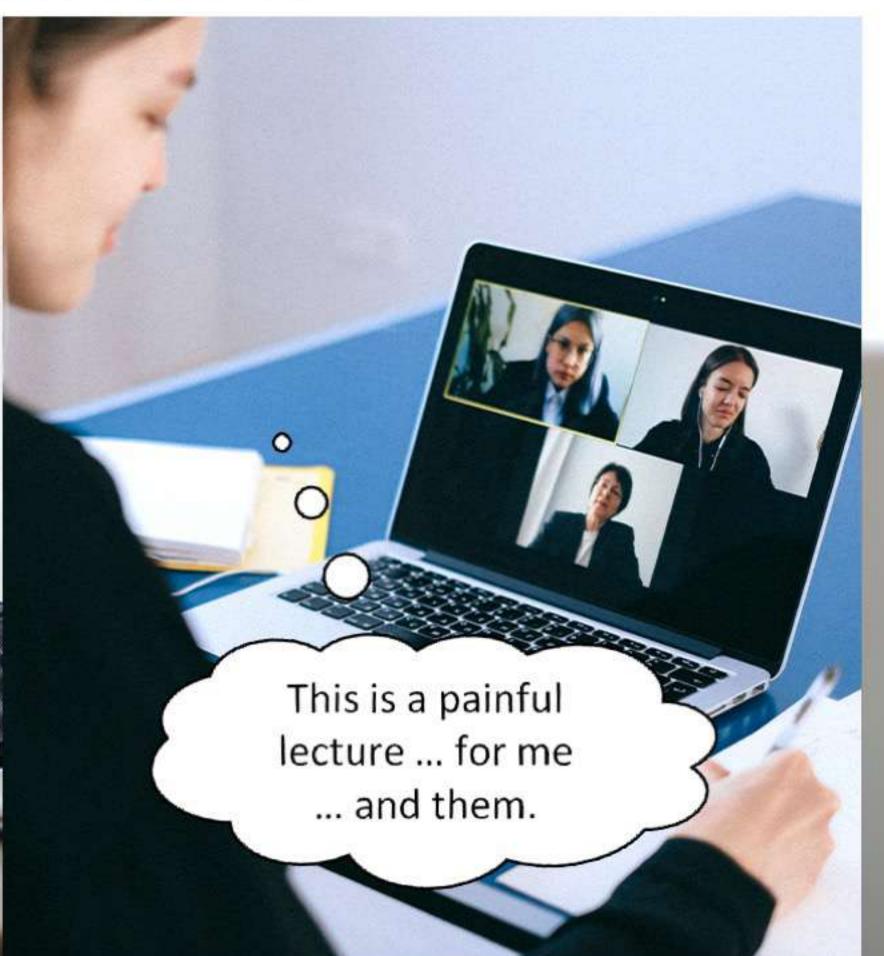
"I need to be well both for study and work."

# Customer understanding insightful data mining

## BY RECONCEIVING PRODUCTS AND MARKETS

#### DISTANCE LEARNING OPTIONS ARE...







**BORING** 

INEFFECTIVE

**FRUSTRATING** 

## WE FOCUSED ON CUSTOMER EXPERIENCE, NOT THE TECHNICAL PLATFORM



We did NOT focus on a complicated platform, we adopted something simple and universal.

We DID focus on creating an experience that was engaging, effective, fun and (technically) frustration free.

We DID focus on training our professors on a new experiential tech-enabled distance learning model.

## REDEFINING PRODUCTIVITY IN THE VALUE CHAIN

#### TRANSITIONING TEACHERS TO DIGITAL LEARNING





### TRANSITIONING TEACHERS TO DIGITAL LEARNING

- Digital learning training hours per faculty
- 169 Faculty members from K- Graduate School
  - Faculty champions for apps integration
  - Faculty champions for experience design



## BY BUILDING SUPPORTIVE INDUSTRY CLUSTERS

MAXIMIZE MULTIPLIER EFFECT THROUGH TEACH THE TEACHER PROGRAMS

## ALTERNATIVE AND LIFEWIDE LEARNING INSTITUTE (ALL IN)

Total Available Market:
Private Sector
≥300K total teachers

5000+ teachers and school leaders

Total Available Market: Public Sector 897,056 total teachers

500+ CenTEx teachers
Ayala
Foundation

13,000 teachers and school leaders

## DELIVERING GRADUATE EMPLOYABILITY

Data Point	2020	2019
Number of days of Tracking	79	90
Trainee Beginning Head Count	549	1937
Unemployment Rate (UER)	9.48%	25.54%
<b>Employment Rate (ER)</b>	90.61%	43.66%
Average Monthly Wage (AMW)	P16,633.64	P17,584.00
Job Offer Rate (JOR)	91.55%	96.00%





Skills strategies for a sustainable world of work:

A guide for Chief Human Resources Officers

## CREATING A TIGHTLY INTEGRATED INDUSTRY-ACADEME ECOSYSTEM













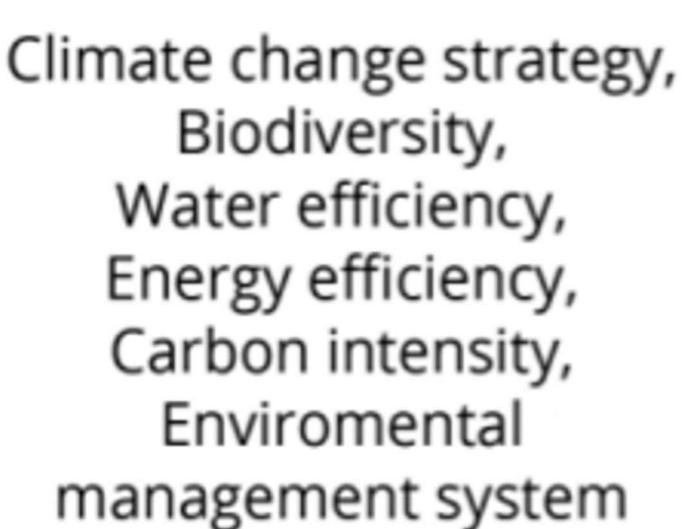


### FOCUSING ON THE 'S' IN ESG DURING AND BEYOND THE PANDEMIC



## Enabling Access to Success







Equal opportunities,
Freedom of association,
Health and safety,
Human rights,
Customer &
products resposibility,
Child labour



Business ethics, Compliance, Board independence, Executive compensation, Shareholder democracy

## WAYS FORWARD

- Establishing structures for sustained conversations with learners, families, and school staff
- Promoting diversity and inclusion as institutional metrics of transformation and impact
- Institutionalizing a learning recovery plan mindful of changing employability requirements
- Balancing monetary and non-monetary instruments for inclusion and wellness